

PU'ER LANCANG ANCIENT TEA CO., LTD.

普洱瀾滄古茶股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 6911)

The Second Proxy Form for the 2025 First Extraordinary General Meeting to be held on Friday, 17 January 2025

I/We^(Note 1) _____

of _____

being the registered holder(s) of _____^(Note 2)

H share(s)/domestic share(s) (the "Shares") of RMB1.00 each of Pu'er Lancang Ancient Tea Co., Ltd. (the "Company") hereby appoint the Chairman of the 2025 first extraordinary general meeting (the "Meeting") of the Company of^(Note 1) _____

of _____

as my/our proxy to attend and act for me/us at the Meeting of the Company to be held at Pingzhang Road, West Suburb Hot Spring Community, Menglang Town, Lancang Lahu Ethnic Autonomous County, Pu'er, Yunnan Province, PRC on Friday, 17 January 2025 at 9:00 a.m. or any adjournment thereof, for the purpose of considering and if thought fit, passing the resolutions set out in the notice of extraordinary general meeting of the Company dated 30 December 2024 (the "Notice of EGM") and the supplemental notice of EGM of the Company dated 3 January 2025 (the "Supplemental Notice of EGM"), and to vote on behalf of me/us under my/our name as indicated below^(Note 4) in respect of the resolutions to be proposed at the Meeting and any of its adjournment^(Note 4).

Unless otherwise indicated, capitalized terms used herein shall have the same meaning as those defined in the circular of the Company dated 30 December 2024 and the supplemental circular of the Company dated 3 January 2025 (the "Supplemental Circular").

	ORDINARY RESOLUTIONS	FOR ^(Note 4)	AGAINST ^(Note 4)	ABSTAIN ^(Note 4)
1.	To consider and approve the application to banks and non-bank financial institutions for credit facilities limit for 2025.			
2.	To consider and approve the external guarantees limit for 2025.			
SPECIAL RESOLUTION		FOR ^(Note 4)	AGAINST ^(Note 4)	ABSTAIN ^(Note 4)
3.	To consider and approve the general mandate to issue Shares.			
ORDINARY RESOLUTION		FOR ^(Note 4)	AGAINST ^(Note 4)	ABSTAIN ^(Note 4)
4.	To consider and approve the further change in the use of proceeds.			
SUPPLEMENTAL ORDINARY RESOLUTION		FOR ^(Note 4)	AGAINST ^(Note 4)	ABSTAIN ^(Note 4)
5.	To consider and approve the removal of Ms. Wang Juan from the position of executive Director.			

Date: _____

Signature(s)^(Note 3): _____

Important: You should first read the Circular and the Supplemental Circular of the Company dated 30 December 2024 and 3 January 2025, respectively, before appointing a proxy.

Note: As the Circular and the proxy form attached to the Notice of EGM (the "First Proxy Form") do not contain the new resolution in the Supplemental Notice of EGM, this Second Proxy Form has been prepared and will be enclosed with the Supplemental Notice of EGM. This Second Proxy Form has also been published on the website of The Stock Exchange of Hong Kong Limited (www.hkexnews.hk). Shareholders who intend to appoint a proxy to attend the EGM but have not yet lodged the First Proxy Form must complete this Second Proxy Form in accordance with the instructions printed thereon and return it to the Company's H Share registrar in Hong Kong, Tricor Investor Services Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong, as soon as possible and in any event not less than 24 hours before the time appointed for the holding of the EGM (for the H Shareholders); or to the domestic business place of the Company ("Domestic Business Place of the Company"), at Pingzhang Road, West Suburb Hot Spring Community, Menglang Town, Lancang Lahu Ethnic Autonomous County, Pu'er, Yunnan Province, PRC not less than 24 hours before the time appointed for the holding of the EGM (for the Domestic Shareholders). In this case, Shareholders should not lodge the First Proxy Form with the Company's H Share registrar or Domestic Business Place of the Company (as the case may be).

Shareholders who have already lodged the First Proxy Form with the Company's H Share registrar or Domestic Business Place of the Company (as the case may be) should note that:

- if no Second Proxy Form is lodged with the Company's H Share registrar or the Domestic Business Place of the Company (as the case may be), the First Proxy Form will be treated as a valid proxy form if duly completed. The proxy so appointed by the Shareholders will be entitled to vote at his or her discretion or to abstain from voting on any resolutions (including new resolutions as set out in the Supplemental Notice of EGM) properly put to the EGM other than those referred to in the Notice of EGM and the First Proxy Form;
- if the Second Proxy Form is lodged by the Shareholders with the Company's H Share registrar or the Domestic Business Place of the Company (as the case may be) at or before 9:00 a.m. on Thursday, 16 January 2025, the Second Proxy Form, whether duly completed or not, will revoke and supersede the First Proxy Form previously lodged by the Shareholders. The Second Proxy Form will be treated as a valid proxy form if duly completed; and
- if the Second Proxy Form is lodged with the Company's H Share registrar or the Domestic Business Place of the Company (as the case may be) after 9:00 a.m. on Thursday, 16 January 2025, the Second Proxy Form will be deemed invalid. It will not revoke the First Proxy Form previously lodged by the Shareholders. The First Proxy Form will be treated as a valid proxy form if duly completed. The proxy so appointed by the Shareholders will be entitled to vote at his or her discretion or to abstain from voting on any resolutions (including new resolutions as set out in the Supplemental Notice of EGM) properly put to the EGM other than those referred to in the Notice of EGM and the First Proxy Form.

Notes:

- FULL NAME(S) AND ADDRESS(ES) ARE TO BE INSERTED IN BLOCK CAPITALS.
- Please delete as appropriate and insert the number of H Shares or Domestic Shares of the Company registered in your name(s) to which this Second Proxy Form relates. If a number is inserted, this Second Proxy Form will be deemed to relate only to those shares. If no number is inserted, this Second Proxy Form will be deemed to relate to all the shares of the Company registered in your name(s). If more than one proxy is appointed, the number of shares in respect of which each such proxy must be specified.
- If any proxy other than the chairman of the meeting is preferred, please insert the full name and address of the proxy desired in the space provided. A holder entitled to attend and vote at the meeting of the Company is entitled to appoint one or more proxies to attend and vote on his/her behalf. ANY ALTERATION MADE TO THE SECOND PROXY FORM MUST BE INITIALED BY THE PERSON WHO SIGNS IT. The proxy needs not be a member of the Company, but must attend the meeting (or any adjournment thereof) to represent you. The Second Proxy Form must be signed and dated by the Shareholder or his/her attorney duly authorised in writing. If the Shareholder is a company, it should execute the Second Proxy Form under its common seal or by the signature(s) of (a) person(s) authorised to sign on its behalf. In the case of joint Shareholders, any one Shareholder may sign the Second Proxy Form. The vote of the senior joint Shareholder who tenders a vote, whether in person or by proxy, will be accepted to the exclusion of the votes of the other joint Shareholder(s) and for this purpose seniority will be determined by the order in which the names stand in the register of members in respect of the joint shareholding.
- IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, TICK (✓) IN THE RELEVANT BOX BELOW MARKED "FOR". IF YOU WISH TO VOTE AGAINST A RESOLUTION, TICK (✓) IN THE RELEVANT BOX BELOW MARKED "AGAINST". IF YOU WISH TO ABSTAIN FROM VOTING ON ANY RESOLUTION, TICK (✓) IN THE RELEVANT BOX BELOW MARKED "ABSTAIN". THE SHARES ABSTAINED WILL NOT BE COUNTED IN THE CALCULATION OF THE REQUIRED MAJORITY. IF no direction is given, your proxy may vote as he/she thinks fit.**
- In order to be valid, the Second Proxy Form and the power of attorney or other authority (if any) under which it is signed, or a notarially certified copy of such power of attorney, must be deposited at the Company's H Share registrar of the Company in Hong Kong, Tricor Investor Services Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong, not less than 24 hours before the time appointed for the holding of the meeting or any adjournment thereof (for the H Shareholders); or to the business address of the Company in the PRC (the "Domestic Business Place of the Company"), at Pingzhang Road, West Suburb Hot Spring Community, Menglang Town, Lancang Lahu Ethnic Autonomous County, Pu'er, Yunnan Province, PRC not less than 24 hours before the time appointed for the holding of the meeting or any adjournment thereof (for the Domestic Shareholders).
- Completion and delivery of this Second Proxy Form will not preclude you from attending and voting at the meeting if you so wish.
- Please provide one certificate number, if possible, to facilitate processing.
- For the avoidance of doubt, we do not accept any special instructions written on this Second Proxy Form.
- The above description of the proposed ordinary resolutions, the special resolution and the supplemental ordinary resolution is by way of summary only. The full text appears in the notice and supplemental notice of the 2025 First Extraordinary General Meeting.

PERSONAL INFORMATION COLLECTION STATEMENT

Your supply of your and your proxy's (or proxies') name(s) and address(es) is on a voluntary basis for the purpose of processing your request for the appointment of a proxy (or proxies) and your voting instructions for the meeting (the "Purposes"). We may transfer your and your proxy's (or proxies') name(s) and address(es) to our agent, contractor, or third party service provider who provides administrative, computer and other services to us for use in connection with the Purposes and to such parties who are authorised by law to request the information or are otherwise relevant for the Purposes and need to receive the information. Your and your proxy's (or proxies') name(s) and address(es) will be retained for such period as may be necessary to fulfil the Purposes. Request for access to and/or correction of the relevant personal data can be made in accordance with the provisions of the Personal Data (Privacy) Ordinance and any such request should be in writing by mail to Tricor Investor Services Limited at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong for the attention of Privacy Compliance Officer.